

# Department of Defense Fresh Fruit and Vegetable Program

Nuts and Bolts 2017

Rick Finnigan



## By the end of this hour...

- You will be able to optimize your use of the Department of Defense Fresh Fruit and Vegetable Program (DoD Fresh).



## Topics

- 01 DoD Fresh 101
- 02 How to apply for DoD Fresh
- 03 How do I find help?

# 01

## DoD Fresh 101

## What is DoD Fresh?

- The United States Department of Agriculture (USDA) Department of Defense (DoD) Fresh Fruit and Vegetable Program allows schools to use USDA Foods entitlement dollars to buy fresh produce.
- Department of Defense (DOD) procures the vendor
- The vendor procures product including storage and transportation
  - Cost of "product" can be higher
    - Same delivery charge N. Adams to Provincetown



## Procurement for DoD Fresh

- New Contract Effective SY 17-18!
  - Vendor - Hartford Provisions Company
- Eligibility Requirements:
  - \$15,000 total entitlement
  - Up to 20% of total entitlement can be committed
  - Minimum to commit is \$1,500 (\$150 min drop x 10months = \$1500)



## Benefits of DoD Fresh

- Fresh Produce - Highest grade, best quality
- American Grown only
  - Don't forget to review when delivered!
- Department of Defense contract
- Fresh Fruit and Vegetable Ordering Receipt System (FFAVORS) - separate ordering system with Entitlement fund tracking



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## Benefits of DoD Fresh

- Districts can receive weekly deliveries
- Bill is sent to USDA, until your Entitlement committed to DoD is all used.
- If you continue ordering produce, bill will come to you.
  - Do not use FFAVORS to order!
  - FFAVORS pricing can be used as a price comparison against commercial procurement
- Must Receipt your order before being able to place next order



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## DoD in 6 easy steps

- 1** Annually sign up for DoD
- 2** Find out your delivery day
- 3** Place your order 1 week prior

- 4** Receive order, verify American Grown
- 5** Receipt your order in FFAVORS
- 6** Place your next order 1 week prior

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## DOD Fresh SY 17-18 – the new 5 year contract

- MA as its own state
- \$150 minimum per drop, not per order
  - District orders \$150 with 2 stops, entitlement is charged \$300 total
- Problems with delivery, quality, etc:
  - Email David Lucht, Produce Specialist at DOD and copy Rick Finnigan at ESE
  - Reporting problems is not complaining!!!

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## What are districts purchasing?

- Macintosh Apples from ME & MA
- Zucchini and Yellow Squash from RI
- Greens, Melons, Carrots, Broccoli from CA
- Tomatoes, Peppers, Cabbage, Cucumbers, Watermelon from FL
- Mushrooms from PA
- Green Beans from OH
- Pears, Apples, Onions from WA
- Sweet Potatoes from NC
- Onions & Potatoes from ID
- *Catalog does contain state of origin*



## Produce Price Comparison

	<u>DoD</u>	<u>Local Vendor</u>
Carrot snack bags	\$27.46	\$29.33
Broccoli Florets 12#	\$22.75	\$29.15
Red Peppers	\$1.39#	\$1.99#
Cucumbers	\$19.19	\$27.60
Strawberries Flat	\$20.14	\$32.20

Note: DOD price includes Delivery and No ESE Assessment Fee



02

How to apply for DoD Fresh

03

Where to find help..

## DoD points of contact

- **The Vendor** Hartford Provisions Company
  - Helps with any delivery / availability of foods
- **Produce Specialist** David Lucht
  - Helps with produce quality or customer service issues
- **DoD Fresh Program** Amanda Holzerman
  - Helps with FFAVORS technical support
- **FFAVORS** E-Auth Help Desk
  - Helps with Login to FFAVORS & Account set up
- **ESE** Rick Finnigan
  - Helps with General program questions & Annual application

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## Who do I call?

If I want to find out which products are available?

### Vegetables\*

Carrots  
Peas  
Cabbage  
Kale  
Spinach  
Broccoli  
Leeks  
Mushrooms  
Onions  
Potato  
Sweet potato

### Fruit\*

Apples  
All berries  
Pears  
Oranges  
Melon  
Peaches  
Nectarines  
Bananas  
Apricots  
Avocado  
Olives

Call the Vendor

- Sherry Brzostowski
  - [sbrzostowski@hpcfs.com](mailto:sbrzostowski@hpcfs.com)
  - 860-760-3982

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## Who do I call?

### If I need to change my delivery date?



### Call the Vendor

- Sherry Brzostowski
  - [sbrzostowski@hpcfs.com](mailto:sbrzostowski@hpcfs.com)
  - 860-760-3982

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## Who do I call?

### If I can't log in to my FFAVORS account?

USDA United States Department of Agriculture  
USDA eAuthentication

Home About eAuthentication Help Contact Us Find an LRA

**eAuthentication Status**

**Login failed.**  
Your User ID or Password was entered incorrectly.  
Please do one of the following:

- Click the back button and re-enter your eAuthentication User ID and Password.
- Forgot your Password? Click here
- Forgot your User ID? Click here

[Back](#)

**Quick Links**

- What is an account?
- Create an account
- Update your account

**Administrator Links**

- Local Registration
- Authority Login

**I Want To...**

- Change My Password
- Reset My Forgotten Password
- Retrieve My Forgotten User ID

### Call FFAVORS Login

- E-Auth Help Desk
- 1-800-457-3642

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## Who do I call?

If I am on FFAVORS and I don't see my district or funds listed



Call DoD Fresh program & ESE

- Amanda Holzman
  - [Amanda.holzerman@dla.mil](mailto:Amanda.holzerman@dla.mil)
  - 215-737-2086
- Rick Finnigan
  - [rfinnigan@doe.mass.edu](mailto:rfinnigan@doe.mass.edu)
  - 781-338-6486

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## Who do I call?

The food delivered is not American grown?



Call the Vendor, Produce Specialist & ESE

- David Lucht
  - [david.lucht@dla.mil](mailto:david.lucht@dla.mil)
  - 508-726-7371
- Rick Finnigan
  - [rfinnigan@doe.mass.edu](mailto:rfinnigan@doe.mass.edu)
  - 781-338-6486

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## Who do I call?

If I find a thumb tack in a box of tomatoes?



Contact David Lucht & ESE

- David Lucht
  - [david.lucht@dla.mil](mailto:david.lucht@dla.mil)
  - 508-726-7371
- &
- Rick Finnigan
  - [rfinnigan@doe.mass.edu](mailto:rfinnigan@doe.mass.edu)
  - 781-338-6486

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## Who do I call?

If I ordered potatoes and got peaches?



Call Vendor & Produce Specialist

- Sherry Brzostowski
  - [sbrzostowski@hpcfs.com](mailto:sbrzostowski@hpcfs.com)
  - 860-760-3982
- &
- David Lucht
  - [david.lucht@dla.mil](mailto:david.lucht@dla.mil)
  - 508-726-7371

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## Who do I call?

If there is a holiday or bad weather coming up



Call the Vendor

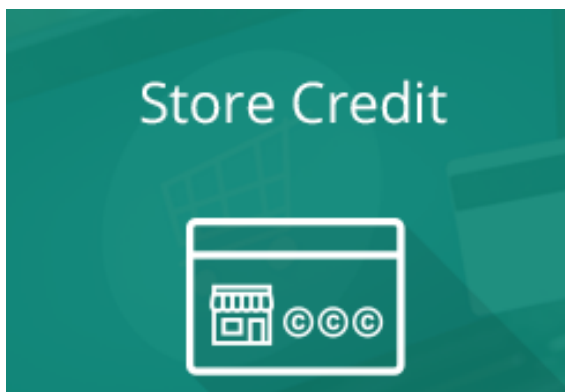
- Sherry Brzostowski
  - [sbrzostowski@hpcfs.com](mailto:sbrzostowski@hpcfs.com)
  - 860-760-3982

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## Who do I call?

To get a credit on a short order



Call the vendor

- Sherry Brzostowski
  - [sbrzostowski@hpcfs.com](mailto:sbrzostowski@hpcfs.com)
  - 860-760-3982
- &
- Adjust your order in FFAVORS

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# THANK YOU

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